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## Keller Williams Surpasses \$110 Million in Profit Share to Associates

**AUSTIN, TEXAS November 9, 2015** — [Keller Williams](http://www.kw.com), the world's largest real estate franchise by associate count, has distributed more than \$113.7 million in profit share to associates who have helped the company grow. Since 1997, Keller Williams has dispensed more than \$687 million through its U.S.-based profit share and worldwide growth share programs.

"For Keller Williams, 2015 marks another record year for growth, productivity and profitability gains," said Chris Heller, CEO, Keller Williams. "Our owners and investors are proud to share this success with our people, our true partners in driving long-term growth and prosperity. Profit share provides passive income for our associates and their families to live better lives."

As part of the profit share program, individual Keller Williams market center owners share close to 50 percent of their office's monthly profits with associates who have contributed to growth. Over the past five years, profit share per agent across the franchise has nearly tripled.

In 2014, the Keller Williams profit share and growth share programs distributed a record \$98 million — a figure the company surpassed in nine months this year. In addition, its Arlington, Texas-based market center became the first office in the company's history to distribute more than \$1 million in profit share to its associates in a single year over 2014.

"For one of our market centers to distribute more than \$1 million in profit share inside a year is like breaking the four-minute mile," said John Davis, President, Keller Williams. "This year, no fewer than four of our market centers are pacing to exceed this high bar of achievement."

Keller Williams Co-Founder and Chairman Gary Keller and early company leaders created the profit share program to ensure the goals of company's owners and agents remain permanently aligned.

"Profit share is changing lives. It's allowing spouses to stay home with kids, families to buy investment properties and our associates to pursue big goals and dreams," said Davis. "For every associate who has contributed to our sharing more of than \$100 million in profits, we say 'Thank you!'. We're proud to be in business with the best real estate leaders."

### About Keller Williams Realty, Inc.

Austin-Texas based Keller Williams Realty, Inc. is the largest real estate franchise by associate count in the world with more than 700 offices and more than 129,000 associates across the Americas, Europe, Africa and Asia. In 2015, *Training Magazine* named Keller Williams the No. 1 training organization across all industries in the world.

Since 1983, Keller Williams has grown exponentially and continues to cultivate an agent-centric, education-based, technology-driven culture that rewards agents as stakeholders. The company also provides specialized agents in luxury homes, commercial and farm and ranch properties.

For more information, visit [kw.com](http://www.kw.com).